## Bay Area Projections, 2005-2007 Summary Level Occupational Groups

|          |  | E       | stimated E | mploymer | nt <sup>(1)</sup> |          | Annual Openings             |                      | Estima                | ated Salary an      | d Wages             |
|----------|--|---------|------------|----------|-------------------|----------|-----------------------------|----------------------|-----------------------|---------------------|---------------------|
|          |  |         |            |          |                   |          |                             |                      | Avg Ann               | Entry Level         | Experienced         |
| SOC Code | Occupational Title   | 2005    | 2007       | Change   | % Change          | New Jobs | Replacements <sup>(2)</sup> | Total <sup>(3)</sup> | Salary <sup>(5)</sup> | Wage <sup>(6)</sup> | Wage <sup>(7)</sup> |
| 00-0000  | Total, All Occupations                                     | 311,540 | 316,720    | 5,180    |                   |          | 7,800                       | 10,390               | \$34,621              | \$8.49              | \$20.72             |
| 11-0000  | Management Occupations                                     | 11,000  | 11,230     | 230      | 2.09%             | 120      | 180                         | 300                  | \$83,532              | \$20.51             | \$49.98             |
| 13-0000  | Business and Financial Operations Occupations              | 10,550  | 10,790     | 240      | 2.27%             | 120      | 170                         | 290                  | \$48,786              | \$12.60             | \$28.88             |
| 15-0000  | Computer and Mathematical Occupations                      | 4,060   | 4,220      | 160      | 3.94%             | 80       | 50                          | 130                  | \$55,975              | \$17.25             | \$31.74             |
| 17-0000  | Architecture and Engineering Occupations                   | 5,060   | 5,130      | 70       | 1.38%             | 40       | 110                         | 150                  | \$55,827              | \$17.58             | \$31.47             |
| 19-0000  | Life, Physical, and Social Science Occupations             | 2,090   | 2,130      | 40       | 1.91%             | 20       | 50                          | 70                   | \$51,871              | \$14.65             | \$30.08             |
| 21-0000  | Community and Social Services Occupations                  | 4,720   | 4,850      | 130      | 2.75%             | 70       | 80                          | 150                  | \$38,256              | \$12.11             | \$21.53             |
| 23-0000  | Legal Occupations  | 960     | 970        | 10       | 1.04%             | 10       | 10                          | 20                   | \$74,098              | \$14.58             | \$46.15             |
| 25-0000  | Education, Training, and Library Occupations               | 14,320  | 14,800     | 480      | 3.35%             | 240      | 280                         | 520                  | \$39,342              | \$10.97             | \$22.89             |
| 27-0000  | Arts, Design, Entertainment, Sports, and Media Occupations | 3,720   | 3,780      | 60       | 1.61%             | 30       | 70                          | 100                  | \$41,085              | \$10.00             | \$24.63             |
| 29-0000  | Healthcare Practitioners and Technical Occupations         | 14,690  | 15,290     | 600      | 4.08%             | 300      | 240                         | 540                  | \$56,991              | \$14.74             | \$33.73             |
| 31-0000  | Healthcare Support Occupations                             | 8,460   | 8,760      | 300      | 3.55%             | 150      | 120                         | 270                  | \$24,933              | \$9.23              | \$13.36             |
| 33-0000  | Protective Service Occupations                             | 5,250   | 5,320      | 70       | 1.33%             | 40       | 160                         | 200                  | \$32,113              | \$8.58              | \$18.87             |
| 35-0000  | Food Preparation and Serving Related Occupations           | 26,670  | 27,430     | 760      | 2.85%             | 380      | 1,290                       | 1,670                | \$17,441              | \$5.99              | \$9.58              |
| 37-0000  | Building and Grounds Cleaning and Maintenance Occupations  | 10,780  | 11,080     | 300      | 2.78%             | 150      | 210                         | 360                  | \$20,880              | \$6.95              | \$11.58             |
| 39-0000  | Personal Care and Service Occupations                      | 7,570   | 7,860      | 290      | 3.83%             | 150      | 190                         | 340                  | \$20,869              | \$7.18              | \$11.46             |
| 41-0000  | Sales and Related Occupations                              | 27,690  | 28,030     | 340      | 1.23%             | 170      | 1,100                       | 1,270                | \$31,902              | \$7.08              | \$19.46             |
| 43-0000  | Office and Administrative Support Occupations              | 49,460  | 49,550     | 90       | 0.18%             | 50       | 1,170                       | 1,220                | \$28,331              | \$9.12              | \$15.87             |
| 45-0000  | Farming, Fishing, and Forestry Occupations                 | 430     | 440        | 10       | 2.33%             | 10       | 10                          | 20                   | \$27,806              | \$7.51              | \$16.30             |
| 47-0000  | Construction and Extraction Occupations                    | 14,690  | 15,180     | 490      | 3.34%             | 250      | 270                         | 520                  | \$39,229              | \$12.33             | \$22.13             |
| 49-0000  | Installation, Maintenance, and Repair Occupations          | 12,920  | 13,080     | 160      | 1.24%             | 80       | 280                         | 360                  | \$37,167              | \$11.94             | \$20.83             |
| 51-0000  | Production Occupations                                     | 49,440  | 49,430     | -10      | -0.02%            | <5       | 1,160                       | 1,160                | \$31,151              | \$10.06             | \$17.44             |
| 53-0000  | Transportation and Material Moving Occupations             | 27,030  | 27,390     | 360      | 1.33%             | 180      | 600                         | 780                  | \$29,478              | \$8.23              | \$17.14             |

Please see notes on last page

## Bay Area Projections, 2005-2007 Occupation Summary by Education/Training Level

|   | Number of   | Es      | timated Er | nployment | t <sup>(1)</sup> |          | Annual Openings             |                      |
|---|-------------|---------|------------|-----------|------------------|----------|-----------------------------|----------------------|
| Education/Training Level                          | Occupations | 2005    | 2007       |           |                  | New Jobs | Replacements <sup>(2)</sup> | Total <sup>(3)</sup> |
| First professional degree                         | 20          | 2,580   | 2,670      | 90        | 3%               | 50       | 40                          | 90                   |
| Doctoral degree                                   | 44          | 1,920   | 2,010      | 90        | 5%               | 50       | 50                          | 100                  |
| Master's degree                                   | 40          | 5,620   | 5,790      | 170       | 3%               | 90       | 120                         | 210                  |
| Bachelor's or higher degree, plus work experience | 34          | 10,100  | 10,300     | 200       | 2%               | 100      | 170                         | 270                  |
| Bachelor's degree                                 | 111         | 35,640  | 36,690     | 1,050     | 3%               | 530      | 670                         | 1,200                |
| Associate degree                                  | 38          | 7,190   | 7,420      | 230       | 3%               | 120      | 130                         | 250                  |
| Postsecondary vocational training                 | 55          | 17,460  | 17,770     | 310       | 2%               | 160      | 350                         | 510                  |
| Work experience in a related occupation           | 41          | 17,250  | 17,530     | 280       | 2%               | 140      | 350                         | 490                  |
| Long-term on-the-job training                     | 86          | 27,160  | 27,670     | 510       | 2%               | 260      | 620                         | 880                  |
| Moderate-term on-the-job training                 | 173         | 77,800  | 78,480     | 680       | 1%               | 340      | 1,620                       | 1,960                |
| Short-term on-the-job training                    | 135         | 108,830 | 110,390    | 1,560     | 1%               | 780      | 3,880                       | 4,660                |
| Total, all Occupations                            | 777         | 311,550 | 316,720    | 5,170     | 2%               | 2,590    | 8,000                       | 10,620               |

Please see notes on last page

Fifty Fastest Growing Occupations, with employment of at least 200

|          |  | Es    | timated E | mployme | nt <sup>(1)</sup> | Į.       | Annual Openings             |                      |  | Estim                 | ated Salary a       | nd Wages            |
|----------|--|-------|-----------|---------|-------------------|----------|-----------------------------|----------------------|--|-----------------------|---------------------|---------------------|
|          |  |       |           |         |                   |          |                             |                      |  | Avg Ann               |                     | Experienced         |
| SOC Code | Occupational Title                                       | 2005  | 2007      | Change  | % Change          | New Jobs | Replacements <sup>(2)</sup> | Total <sup>(3)</sup> | Typical Education/Training Path <sup>(4)</sup> | Salary <sup>(5)</sup> | Wage <sup>(6)</sup> | Wage <sup>(7)</sup> |
| 15-1081  | Network Systems and Data Communications Analysts         | 250   | 280       | 30      | 12.00%            | 20       | <5                          | 20                   | Bachelor's degree                              | \$56,843              | \$17.50             | \$32.24             |
| 31-9092  | Medical Assistants                                       | 630   | 680       |         | 7.94%             |          |                             |                      | Moderate-term on-the-job training              | \$26,903              |                     |                     |
| 31-1011  | Home Health Aides  | 1,150 | 1,240     |         | 7.83%             |          |                             |                      | Short-term on-the-job training                 | \$19,713              |                     |                     |
| 00       | Special Education Teachers, Preschool, Kindergarten,     | 1,100 | 1,210     |         | 1.0070            |          |                             |                      | Chert term en are jez trammig                  | <b>\$10,110</b>       | ψ1.00               | Ψ10.07              |
| 25-2041  | and Elementary School                                    | 280   | 300       | 20      | 7.14%             | 10       | 10                          | 20                   | Bachelor's degree                              | \$46.984              |                     |                     |
| 39-9021  | Personal and Home Care Aides                             | 1,620 | 1,730     |         | 6.79%             |          | 30                          |                      | Short-term on-the-job training                 | \$19,567              | \$7.45              | \$10.38             |
|          | Heating, Air Conditioning, and Refrigeration             |       | · ·       |         |                   |          |                             |                      | ,  |                       |                     |                     |
| 49-9021  | Mechanics and Installers                                 | 600   | 640       | 40      | 6.67%             | 20       | 10                          | 30                   | Long-term on-the-job training                  | \$37,965              | \$13.33             | \$20.72             |
| 29-1122  | Occupational Therapists                                  | 300   | 320       | 20      | 6.67%             | 10       | <5                          | 10                   | Master's degree                                | \$53,821              | \$19.78             | \$28.92             |
| 31-9091  | Dental Assistants  | 610   | 650       | 40      | 6.56%             | 20       | 20                          | 40                   | Moderate-term on-the-job training              | \$29,235              | \$12.04             | \$15.06             |
| 15-1071  | Network and Computer Systems Administrators              | 470   | 500       | 30      | 6.38%             | 20       | 10                          | 30                   | Bachelor's degree                              | \$53,403              | \$17.19             | \$29.92             |
| 29-2021  | Dental Hygienists  | 540   | 570       | 30      | 5.56%             | 20       | <5                          | 20                   | Associate degree                               | \$56,149              | \$24.39             | \$28.30             |
| 53-3041  | Taxi Drivers and Chauffeurs                              | 360   | 380       | 20      | 5.56%             | 10       | <5                          | 10                   | Short-term on-the-job training                 | \$18,205              | \$6.30              | \$9.98              |
| 00 0074  | W 5 15 1 11 11 11 1 2 2 7 1 1 1                          | 070   | 000       |         | <b>5</b> 440/     | 40       | 40                          |                      |  | 004.000               | 040.00              | 0.17.10             |
| 29-2071  | Medical Records and Health Information Technicians       | 370   | 390       |         | 5.41%             |          |                             |                      | Associate degree                               | \$31,099              |                     |                     |
| 29-1123  | Physical Therapists                                      | 370   | 390       |         | 5.41%             |          |                             |                      | Master's degree                                | \$62,779              |                     |                     |
| 15-1031  | Computer Software Engineers, Applications                | 580   | 610       | 30      | 5.17%             | 20       | 10                          | 30                   | Bachelor's degree                              | \$68,751              | \$26.55             | \$36.31             |
| 13-1072  | Compensation, Benefits, and Job Analysis Specialists     | 200   | 210       | 10      | 5.00%             | 10       | <5                          | 10                   | Bachelor's degree                              | \$48,734              | \$16.22             | \$27.03             |
| 29-2012  | Medical and Clinical Laboratory Technicians              | 200   | 210       |         | 5.00%             |          |                             |                      | Associate degree                               | \$34,676              |                     |                     |
| 29-1111  | Registered Nurses  | 5,160 | 5,410     |         | 4.84%             |          |                             |                      | Bachelor's degree <sup>(8)</sup>               | \$54,415              | _                   |                     |
| 25-2011  | Preschool Teachers, Except Special Education             | 840   | 880       |         | 4.76%             |          |                             |                      | Bachelor's degree                              | \$26,390              |                     |                     |
| 47-2211  | Sheet Metal Workers                                      | 630   | 660       |         | 4.76%             |          |                             |                      | Long-term on-the-job training                  | \$39,040              |                     |                     |
| 51-5021  | Job Printers   | 210   | 220       |         | 4.76%             |          |                             |                      | Long-term on-the-job training                  | \$33,533              |                     |                     |
| 11-9151  | Social and Community Service Managers                    | 210   | 220       |         | 4.76%             |          |                             |                      | Bachelor's degree                              | \$55,872              |                     |                     |
| 51-3022  | Meat, Poultry, and Fish Cutters and Trimmers             | 210   | 220       |         | 4.76%             |          |                             |                      | Short-term on-the-job training                 | \$22,771              | \$8.88              |                     |
| 47-2051  | Cement Masons and Concrete Finishers                     | 430   | 450       | 20      | 4.65%             | 10       | 10                          | 20                   | Moderate-term on-the-job training              | \$36,239              | \$13.30             | \$19.49             |
| 43-3011  | Bill and Account Collectors                              | 660   | 690       | 30      | 4.55%             | 20       | 10                          | 30                   | Short-term on-the-job training                 | \$28,363              | \$9.52              | \$15.69             |
| 31-9094  | Medical Transcriptionists                                | 440   | 460       | 20      | 4.55%             | 10       | 10                          | 20                   | Postsecondary vocational training              | \$28,649              | \$11.47             | \$14.93             |
| 25-2043  | Special Education Teachers, Secondary School             | 220   | 230       | 10      | 4.55%             | 10       | 10                          | 20                   | Bachelor's degree                              | \$47,130              |                     |                     |
|          |  |       |           |         |                   |          |                             |                      |  |                       |                     |                     |
|          | Compliance Officers, Except Agriculture,                 |       |           |         |                   |          |                             |                      |  |                       |                     |                     |
| 13-1041  | Construction, Health and Safety, and Transportation      | 220   | 230       |         | 4.55%             |          |                             |                      | Long-term on-the-job training                  | \$48,136              |                     | \$26.52             |
| 11-9021  | Construction Managers                                    | 220   | 230       |         | 4.55%             |          |                             |                      | Bachelor's degree                              | \$81,018              | \$26.76             | \$45.05             |
| 25-1191  | Graduate Teaching Assistants                             | 220   | 230       |         | 4.55%             |          |                             |                      | Bachelor's degree                              | £44.000               | C45.00              | <b>CO4.00</b>       |
| 29-2034  | Radiologic Technologists and Technicians                 | 450   | 470       | 20      | 4.44%             | 10       | 10                          | 20                   | Associate degree                               | \$44,390              | \$15.63             | \$24.20             |
| 35-9031  | Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop | 680   | 710       | 30      | 4.41%             | 20       | 30                          | 50                   | Short-term on-the-job training                 | \$15,760              | \$5.90              | \$8.41              |
| 15-1051  | Computer Systems Analysts                                | 920   | 960       |         | 4.35%             |          |                             |                      | Bachelor's degree                              | \$58,824              |                     | ·                   |
| 21-1093  | Social and Human Service Assistants                      | 690   | 720       |         | 4.35%             |          |                             |                      | Moderate-term on-the-job training              | \$30,027              |                     |                     |
| 47-2081  | Drywall and Ceiling Tile Installers                      | 230   | 240       |         | 4.35%             |          |                             |                      | Moderate-term on-the-job training              | \$41,887              |                     |                     |
| 29-2055  | Surgical Technologists                                   | 230   | 240       |         | 4.35%             |          |                             |                      | Postsecondary vocational training              | \$37,621              | \$14.72             |                     |
| 43-4081  | Hotel, Motel, and Resort Desk Clerks                     | 700   | 730       |         | 4.29%             |          |                             |                      | Short-term on-the-job training                 | \$18,702              |                     |                     |
| 11-9033  | Education Administrators, Postsecondary                  | 250   | 260       |         | 4.00%             |          |                             |                      | Bachelor's or higher degree, plus work exp     | \$73,166              |                     |                     |
| 47-2181  | Roofers  | 250   | 260       |         | 4.00%             |          |                             |                      | Moderate-term on-the-job training              | \$29,002              |                     |                     |
|          | First-Line Supervisors/Managers of Construction          |       |           |         |                   | 10       | 10                          |                      |  | \$20,002              | \$5.07              | <b>\$.5.00</b>      |
| 47-1011  | Trades and Extraction Workers                            | 1,030 | 1,070     | 40      | 3.88%             | 20       | 20                          | 40                   | Work experience in a related occupation        | \$57,752              | \$18.79             | \$32.25             |
| 11-2022  | Sales Managers   | 520   | 540       |         | 3.85%             |          |                             |                      | Bachelor's or higher degree, plus work exp     | \$94,340              |                     |                     |

Fifty Fastest Growing Occupations, with employment of at least 200

|                 |   | Es         | timated E | Employme    | ent <sup>(1)</sup> | · ·      | Annual Openings             |                      |  | Estima                | ated Salary a       | nd Wages            |
|-----------------|---|------------|-----------|-------------|--------------------|----------|-----------------------------|----------------------|--|-----------------------|---------------------|---------------------|
|                 |   |            |           |             |                    |          |                             |                      |  | Avg Ann               | Entry Level         | Experienced         |
| <b>SOC Code</b> | Occupational Title  | 2005       | 2007      | Change      | % Change           | New Jobs | Replacements <sup>(2)</sup> | Total <sup>(3)</sup> | Typical Education/Training Path <sup>(4)</sup> | Salary <sup>(5)</sup> | Wage <sup>(6)</sup> | Wage <sup>(7)</sup> |
|                 |   |            |           |             |                    |          | _                           |                      |  |                       |                     |                     |
| 25-2012         | Kindergarten Teachers, Except Special Education                 | 260        | 270       | 10          | 3.85%              | 10       | <5                          | 10                   | Bachelor's degree                              | \$43,265              |                     |                     |
|                 | Lifeguards, Ski Patrol, and Other Recreational                  |            |           |             |                    |          |                             |                      |  |                       |                     |                     |
| 33-9092         | Protective Service Workers                                      | 260        | 270       | 10          | 3.85%              | 10       | 30                          | 40                   | Short-term on-the-job training                 | \$18,860              | \$7.43              | \$9.88              |
| 47-2021         | Brickmasons and Blockmasons                                     | 260        | 270       | 10          | 3.85%              | 10       | <5                          | 10                   | Long-term on-the-job training                  | \$39,514              | \$13.90             | \$21.55             |
| 41-2021         | Counter and Rental Clerks                                       | 790        | 820       | 30          | 3.80%              | 20       | 40                          | 60                   | Short-term on-the-job training                 | \$18,617              | \$5.99              | \$10.43             |
| 39-9011         | Child Care Workers  | 1,590      | 1,650     | 60          | 3.77%              | 30       | 50                          | 80                   | Short-term on-the-job training                 | \$18,926              | \$6.97              | \$10.16             |
| 39-5012         | Hairdressers, Hairstylists, and Cosmetologists                  | 1,060      | 1,100     | 40          | 3.77%              | 20       | 20                          | 40                   | Postsecondary vocational training              | \$21,474              | \$7.60              | \$11.68             |
|                 | Extruding, Forming, Pressing, and Compacting                    |            |           |             |                    |          |                             |                      |  |                       |                     |                     |
| 51-9041         | Machine Setters, Operators, and Tenders                         | 270        | 280       | 10          | 3.70%              | 10       | 10                          | 20                   | Moderate-term on-the-job training              | \$30,312              | \$10.64             | \$16.54             |
| Also include    | led in this list but not shown to protect the confidentiality o | f employer | s are the | following o | ccupations:        |          |                             |                      |  |                       |                     |                     |
|                 |   |            |           |             |                    |          |                             |                      |  |                       |                     |                     |
| 39-9031         | Fitness Trainers and Aerobics Instructors                       | *          | *         | *           | *                  | 10       | 10                          | 20                   | Postsecondary vocational training              |                       |                     |                     |
| 25-1194         | Vocational Education Teachers, Postsecondary                    | *          | *         | *           | *                  | 10       | 10                          | 20                   | Work experience in a related occupation        |                       |                     |                     |
| 25-1071         | Health Specialties Teachers, Postsecondary                      | *          | *         | *           | *                  | 10       | 10                          | 20                   | Master's degree                                |                       |                     |                     |

| Sub-set totals         | 29,570  | 31,060  | 1,490 | 5.04% | 910   | 680   | 1,590  |
|------------------------|---------|---------|-------|-------|-------|-------|--------|
| Total, all occupations | 311,540 | 316,720 | 5,180 | 1.66% | 2,590 | 7,800 | 10,390 |
| Percent of total       | 9.5%    | 9.8%    | 28.8% |       | 35.1% | 8.7%  | 15.3%  |

Please see notes on last page

Postal Service Mail Sorters, Processors, and

Office Machine Operators, Except Computer

Credit Authorizers, Checkers, and Clerks

390

380

330

280

280

250

220

170

90

380

370

320

270

270

240

210

160

80

-10

-10

-10

-10

-10

-10

-10

-10

-10

-2.56%

-2.63%

-3.03%

-3.57%

-3.57%

-4.00%

-4.55%

-5.88%

-11.11%

Processing Machine Operators

Prepress Technicians and Workers

Loan Interviewers and Clerks

Word Processors and Typists

Couriers and Messengers

Computer Operators

Millwrights

43-5053

43-4131

51-5022

43-9022

49-9044

43-5021

43-9011

43-9071

43-4041

|          |   | Es    | timated E | mployme | ent <sup>(1)</sup> |          | Annual Openings             |                      |  | Estima                                  | ated Salary aı      | nd Wages            |
|----------|---|-------|-----------|---------|--------------------|----------|-----------------------------|----------------------|--|---|---------------------|---------------------|
|          |   |       |           |         |                    |          |                             |                      |  | Avg Ann                                 | Entry Level         | Experienced         |
| SOC Code | Occupational Title  | 2005  | 2007      | Change  | % Change           | New Jobs | Replacements <sup>(2)</sup> | Total <sup>(3)</sup> | Typical Education/Training Path <sup>(4)</sup> | Salary <sup>(5)</sup>                   | Wage <sup>(6)</sup> | Wage <sup>(7)</sup> |
| 43-5081  | Stock Clerks and Order Fillers  | 3,500 | 3,430     | -70     | -2.00%             | <5       | 180                         | 180                  | Short-term on-the-job training                 | \$22,998                                | \$7.28              | \$12.94             |
|          | Paper Goods Machine Setters, Operators, and   |       |           |         |                    |          |                             |                      |  |   |                     |                     |
| 51-9196  | Tenders   | 1,860 | 1,800     | -60     | -3.23%             | <5       | 40                          | 40                   | Moderate-term on-the-job training              | \$35,579                                | \$12.79             | \$19.27             |
| 43-6014  | Secretaries, Except Legal, Medical, and Executive   | 4,300 | 4,250     | -50     | -1.16%             | <5       | 80                          | 80                   | Moderate-term on-the-job training              | \$26,841                                | \$9.82              | \$14.45             |
|          | Cutting, Punching, and Press Machine Setters,   |       |           |         |                    |          |                             |                      |  |   |                     |                     |
| 51-4031  | Operators, and Tenders, Metal and Plastic   | 1,420 | 1,380     |         |                    |          |                             |                      | Moderate-term on-the-job training              | \$30,311                                | \$11.01             | \$16.35             |
| 43-4151  | Order Clerks  | 820   | 780       |         |                    |          |                             |                      | Short-term on-the-job training                 | \$31,006                                | \$11.14             | \$16.79             |
| 43-4071  | File Clerks   | 460   | 420       |         |                    |          |                             |                      | Short-term on-the-job training                 | \$21,310                                | \$7.94              | \$11.40             |
| 41-2011  | Cashiers  | 7,440 | 7,410     | -30     | -0.40%             | <5       | 480                         | 480                  | Short-term on-the-job training                 | \$16,656                                | \$6.37              | \$8.83              |
|          | Packaging and Filling Machine Operators and   |       |           |         |                    | _        |                             |                      |  |   | •                   | • • • • • •         |
| 51-9111  | Tenders   | 2,120 | 2,090     |         |                    |          |                             |                      | Short-term on-the-job training                 | \$24,585                                | \$8.09              | \$13.69             |
| 53-7063  | Machine Feeders and Offbearers  | 640   | 620       | -20     | -3.13%             | <5       | 20                          | ) 20                 | Short-term on-the-job training                 | \$22,888                                | \$8.79              | \$12.11             |
| 43-9051  | Mail Clerks and Mail Machine Operators, Except Postal Service   | 350   | 330       | -20     | -5.71%             | <5       | 10                          | 10                   | Short-term on-the-job training                 | \$23,042                                | \$8.92              | \$12.16             |
| 43-5041  | Meter Readers, Utilities  | 160   | 140       |         | -12.50%            | <5       | 10                          |                      | Short-term on-the-job training                 | \$42,203                                | \$15.84             | \$22.52             |
| 51-4033  | Grinding, Lapping, Polishing, and Buffing Machine Tool Setters, Operators, and Tenders, Metal and Plastic | 1,030 | 1,020     | -10     | -0.97%             | <5       | 5 20                        | ) 20                 | Moderate-term on-the-job training              | \$30,845                                | \$11.41             | \$16.54             |
| 01 1000  | Coating, Painting, and Spraying Machine Setters,  | 1,000 | 1,020     | 10      | 0.07 70            | -        | ,                           |                      | inioderate term on the jet training            | φοσ,σ ισ                                | Ψιιιτι              | Ψ10.01              |
| 51-9121  | Operators, and Tenders  | 760   | 750       | -10     | -1.32%             | <5       | 20                          | 20                   | Moderate-term on-the-job training              | \$30,229                                | \$11.04             | \$16.28             |
| 43-5052  | Postal Service Mail Carriers  | 700   | 690       |         |                    |          |                             |                      | Short-term on-the-job training                 | \$42,610                                | \$14.87             | \$23.29             |
| 11-1031  | Legislators   | 680   | 670       | -10     |                    |          | 10                          |                      | D Bachelor's or higher degree, plus work exp   | \$22,532                                | \$5.91              | \$13.30             |
|          | Cutting and Slicing Machine Setters, Operators, and   |       |           |         |                    |          |                             |                      | 3  | <del></del>                             | ****                | ******              |
| 51-9032  | Tenders   | 620   | 610       | -10     | -1.61%             | <5       | 10                          | 10                   | Moderate-term on-the-job training              | \$32,386                                | \$12.79             | \$16.96             |
|          | Mixing and Blending Machine Setters, Operators, and   |       |           |         |                    |          |                             |                      | ,  | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | • •                 | •                   |
| 51-9023  | Tenders   | 620   | 610       | -10     | -1.61%             | <5       | 20                          | 20                   | Moderate-term on-the-job training              | \$31,090                                | \$10.72             | \$17.06             |
|          | Woodworking Machine Setters, Operators, and   |       |           |         |                    |          |                             |                      |  |   |                     |                     |
| 51-7042  | Tenders, Except Sawing  | 580   | 570       | -10     | -1.72%             | <5       | 20                          | 20                   | Moderate-term on-the-job training              | \$26,442                                | \$9.47              | \$14.33             |
|          | Lathe and Turning Machine Tool Setters, Operators,  |       |           |         |                    |          |                             |                      |  |   |                     |                     |
| 51-4034  | and Tenders, Metal and Plastic  | 560   | 550       | -10     |                    |          | 10                          | 10                   | Moderate-term on-the-job training              | \$31,890                                | \$11.40             | \$17.30             |
| 15-1021  | Computer Programmers  | 540   | 530       | -10     | -1.85%             | <5       | 10                          | 10                   | Bachelor's degree                              | \$57,747                                | \$20.31             | \$31.49             |
| 33-3012  | Correctional Officers and Jailers   | 520   | 510       | -10     | -1.92%             | <5       | 10                          | 10                   | Moderate-term on-the-job training              | \$35,279                                | \$14.56             | \$18.16             |
| 51-6031  | Sewing Machine Operators  | 460   | 450       | -10     | -2.17%             | <5       | 10                          | 10                   | Moderate-term on-the-job training              | \$23,470                                | \$8.90              | \$12.48             |
| 43-2011  | Switchboard Operators, Including Answering Service  | 440   | 430       | -10     | -2.27%             | <5       | 10                          | 10                   | Short-term on-the-job training                 | \$22,743                                | \$9.25              | \$11.78             |
|          | Extruding and Drawing Machine Setters, Operators,   |       |           |         |                    |          |                             |                      |  |   |                     |                     |
| 51-4021  | and Tenders, Metal and Plastic  | 400   | 390       | -10     | -2.50%             | <5       | 10                          | 10                   | Moderate-term on-the-job training              | \$34,490                                | \$12.02             | \$18.86             |
|          | Sawing Machine Setters, Operators, and Tenders,   |       |           |         |                    |          |                             |                      |  |   |                     |                     |
| 51-7041  | Wood  | 390   | 380       | -10     | -2.56%             | <5       | 10                          | 10                   | Moderate-term on-the-job training              | \$25,373                                | \$9.54              | \$13.53             |

Bay Area Projections, 2005-2007

<5

<5

<5

<5

<5

<5

<5

<5

10

10

10

10

10

10

10

10

<5

10 Short-term on-the-job training

10 Short-term on-the-job training

10 Long-term on-the-job training

10 Short-term on-the-job training

10 Short-term on-the-job training

<5 Short-term on-the-job training

10 Postsecondary vocational training

10 Moderate-term on-the-job training

10 Moderate-term on-the-job training

\$39.393

\$32,202

\$31,119

\$26,559

\$44,780

\$22,813

\$34,969

\$24,539

\$31,927

\$12.16

\$11.41

\$11.63

\$9.81

\$18.31

\$9.27

\$11.79

\$8.40

\$8.94

\$22.33

\$17.52

\$16.63

\$14.25

\$23.14

\$11.81

\$19.32

\$13.49

\$18.56

**Occupations Losing Jobs** 

|              |  | Es         | stimated E | Employme  | ent <sup>(1)</sup> | ļ        | Annual Openings             |                      |  | Estim                 | ated Salary a       | nd Wages            |
|--------------|--|------------|------------|-----------|--------------------|----------|-----------------------------|----------------------|--|-----------------------|---------------------|---------------------|
|              |  |            |            |           |                    |          |                             |                      |  | Avg Ann               | Entry Level         | Experienced         |
| SOC Code     | Occupational Title   | 2005       | 2007       | Change    | % Change           | New Jobs | Replacements <sup>(2)</sup> | Total <sup>(3)</sup> | Typical Education/Training Path <sup>(4)</sup> | Salary <sup>(5)</sup> | Wage <sup>(6)</sup> | Wage <sup>(7)</sup> |
| 35-2013      | Cooks, Private Household                                       | 20         | 10         | -10       | -50.00%            | <5       | <5                          | <5                   | Long-term on-the-job training                  |                       |                     |                     |
|              |  |            |            |           |                    |          |                             |                      |  |                       |                     |                     |
| Also include | d in this list but not shown to protect the confidentiality of | of employe | rs are the | following | occupations:       |          |                             |                      |  |                       |                     |                     |
|              |  |            |            |           |                    |          |                             |                      |  |                       |                     |                     |
| 41-9041      | Telemarketers  | *          | *          | *         | *                  | <5       | 10                          | 10                   | Short-term on-the-job training                 |                       |                     |                     |
| 51-9132      | Photographic Processing Machine Operators                      | *          | *          | *         | *                  | <5       | <5                          | <5                   | Short-term on-the-job training                 |                       |                     |                     |
|              | Textile Knitting and Weaving Machine Setters,                  |            |            |           |                    |          |                             |                      |  |                       |                     |                     |
| 51-6063      | Operators, and Tenders   | *          |            | *         | *                  | <5       | <5                          | <5                   | Long-term on-the-job training                  |                       |                     |                     |
|              | Electrical and Electronics Repairers, Powerhouse,              |            |            |           |                    |          |                             |                      |  |                       |                     |                     |
| 49-2095      | Substation, and Relay  | *          | *          | *         | *                  | <5       | <5                          | <5                   | Postsecondary vocational training              |                       |                     |                     |
| 49-9063      | Musical Instrument Repairers and Tuners                        | *          |            | *         | *                  | <5       | <5                          | <5                   | Long-term on-the-job training                  |                       |                     |                     |
| 49-9061      | Camera and Photographic Equipment Repairers                    | *          | *          | *         | *                  | <5       | <5                          | <5                   | Moderate-term on-the-job training              |                       |                     |                     |

| Sub-set totals         | 34,860  | 34,140  | -720  | -2.07% | <5    | 1,200 | 1,200  |
|------------------------|---------|---------|-------|--------|-------|-------|--------|
| Total, all occupations | 311,540 | 316,720 | 5,180 | 1.66%  | 2,590 | 7,800 | 10,390 |
| Percent of total       | 11.2%   | 10.8%   |       |        | 0.0%  | 15.4% | 11.5%  |

Please see notes on last page

Fifty Occupations with the Greatest Employment in 2007

|                    | cupations with the Greatest Employment in  |                | timated E      | mployme | nt <sup>(1)</sup> | 1               | Annual Openings             |                      |  | Estim                 | ated Salary a       |                     |
|--------------------|--|----------------|----------------|---------|-------------------|-----------------|-----------------------------|----------------------|--|-----------------------|---------------------|---------------------|
|                    |  |                |                |         |                   |                 |                             |                      |  | Avg Ann               | Entry Level         | Experienced         |
| SOC Code           | Occupational Title   | 2005           | 2007           | Change  | % Change          | <b>New Jobs</b> | Replacements <sup>(2)</sup> | Total <sup>(3)</sup> | Typical Education/Training Path (4)  | Salary <sup>(5)</sup> | Wage <sup>(6)</sup> | Wage <sup>(7)</sup> |
| 41-2031            | Retail Salespersons  | 8,380          | 8,550          | 170     | 2.03%             | 90              |                             |                      | Short-term on-the-job training   | \$24,102              | \$7.07              | \$13.85             |
| 53-3032            | Truck Drivers, Heavy and Tractor-Trailer   | 7,440          | 7,600          | 160     | 2.15%             | 80              | 110                         | 190                  | Moderate-term on-the-job training  | \$38,719              | \$12.67             | \$21.59             |
| 41-2011            | Cashiers   | 7,440          | 7,410          | -30     | -0.40%            | <5              | 480                         | 480                  | Short-term on-the-job training   | \$16,656              | \$6.37              | \$8.83              |
|                    | Laborers and Freight, Stock, and Material Movers,  |                |                |         |                   |                 |                             |                      |  |                       |                     |                     |
| 53-7062            | Hand   | 6,170          | 6,190          | 20      | 0.32%             | 10              | 230                         | 240                  | Short-term on-the-job training   | \$23,620              | \$7.53              | \$13.27             |
|                    | Combined Food Preparation and Serving Workers,   |                |                |         |                   |                 |                             |                      |  |                       |                     |                     |
| 35-3021            | Including Fast Food  | 5,670          | 5,850          | 180     | 3.17%             | 90              | 310                         | 400                  | Short-term on-the-job training   | \$16,002              | \$5.95              | \$8.57              |
| 51-2092            | Team Assemblers  | 5,690          | 5,790          | 100     | 1.76%             | 50              | 150                         | 200                  | Moderate-term on-the-job training  | \$24,768              | \$8.83              | \$13.45             |
| 35-3031            | Waiters and Waitresses   | 5,570          | 5,740          | 170     | 3.05%             | 90              | 330                         | 420                  | Short-term on-the-job training   | \$15,403              | \$5.91              | \$8.16              |
|                    | Janitors and Cleaners, Except Maids and  |                |                |         |                   |                 |                             |                      |  |                       |                     |                     |
| 37-2011            | Housekeeping Cleaners  | 5,340          | 5,490          | 150     | 2.81%             | 80              | 100                         | 180                  | Short-term on-the-job training   | \$20,763              | \$7.00              | \$11.47             |
| 29-1111            | Registered Nurses  | 5,160          | 5,410          | 250     | 4.84%             | 130             | 100                         | 230                  | Bachelor's degree (8)  | \$54,415              | \$20.63             | \$28.93             |
| 43-9061            | Office Clerks, General   | 5,030          | 5,060          | 30      | 0.60%             | 20              | 110                         | 130                  | Short-term on-the-job training   | \$23,253              | \$7.95              | \$12.79             |
| 43-4051            | Customer Service Representatives   | 4,730          | 4,850          |         | 2.54%             |                 |                             |                      | Moderate-term on-the-job training  | \$28,870              | \$10.42             | \$15.61             |
| 43-3031            | Bookkeeping, Accounting, and Auditing Clerks   | 4,690          | 4,700          |         | 0.21%             |                 | 80                          |                      | Moderate-term on-the-job training  | \$28,040              | \$9.91              | \$15.26             |
| 31-1012            | Nursing Aides, Orderlies, and Attendants   | 4,320          | 4,380          |         | 1.39%             | 30              |                             |                      | Postsecondary vocational training  | \$23,450              | \$9.48              | \$12.17             |
|                    | The same of the sa | 1,000          | .,             |         |                   |                 |                             |                      | , recommendation of the second | <b>4</b> =0,100       |                     | <b>*</b>            |
| 43-6014            | Secretaries, Except Legal, Medical, and Executive  | 4,300          | 4,250          | -50     | -1.16%            | <5              | 80                          | 80                   | Moderate-term on-the-job training  | \$26,841              | \$9.82              | \$14.45             |
|                    | Sales Representatives, Wholesale and   | 1,000          | .,200          | - 00    | 111070            | 10              |                             | - 00                 | moderate term on the jet training  | ψ20,0 · · ·           | Ψ0.02               | ψ·ο                 |
|                    | Manufacturing, Except Technical and Scientific   |                |                |         |                   |                 |                             |                      |  |                       |                     |                     |
| 41-4012            | Products   | 3,540          | 3,630          | 90      | 2.54%             | 50              | 90                          | 140                  | Moderate-term on-the-job training  | \$60,889              | \$15.56             | \$36.13             |
| 43-5081            | Stock Clerks and Order Fillers   | 3,500          | 3,430          |         | -2.00%            |                 |                             |                      | Short-term on-the-job training   | \$22,998              | \$7.28              | \$12.94             |
| 49-9042            | Maintenance and Repair Workers, General  | 3,310          | 3,370          |         | 1.81%             |                 |                             |                      | Long-term on-the-job training  | \$34,117              | \$11.58             | \$18.81             |
| 43-3042            | Maintenance and Repair Workers, General  | 3,310          | 3,370          | 00      | 1.0170            | 30              | 00                          | 30                   | Long-term on-the-job training  | ψ04,117               | ψ11.50              | Ψ10.01              |
| 43-6011            | Executive Secretaries and Administrative Assistants  | 3,300          | 3,340          | 40      | 1.21%             | 20              | 60                          | 80                   | Moderate-term on-the-job training  | \$33,461              | \$11.97             | \$18.14             |
| 37-2012            | Maids and Housekeeping Cleaners  | 3,130          | 3,210          |         | 2.56%             | 40              |                             |                      | Short-term on-the-job training   | \$18,119              | \$6.84              | \$9.65              |
| 11-1021            | General and Operations Managers  | 3,110          | 3,180          |         | 2.25%             | 40              |                             |                      | Bachelor's or higher degree, plus work exp   | \$96,278              | \$23.33             | \$57.77             |
| 11-1021            | First-Line Supervisors/Managers of Production and  | 3,110          | 3,100          | 70      | 2.2570            | 40              | 30                          | 30                   | Dacrielor 3 of Higher degree, plus work exp  | ψ90,270               | Ψ20.00              | ψ31.11              |
| 51-1011            | Operating Workers  | 3,100          | 3,130          | 30      | 0.97%             | 20              | 60                          | 80                   | Work experience in a related occupation  | \$49,940              | \$16.04             | \$27.99             |
| 47-2031            | Carpenters   | 2,990          | 3,100          |         | 3.68%             |                 |                             |                      | Long-term on-the-job training  | \$34.637              | \$10.04             | \$19.09             |
| 35-3011            | Bartenders   | 2,860          | 2,930          |         | 2.45%             |                 |                             |                      | Short-term on-the-job training   | \$16,877              | \$6.78              | \$8.78              |
| 51-9198            | HelpersProduction Workers  | 2,850          | 2,860          |         | 0.35%             | 10              |                             |                      | Short-term on-the-job training   | \$26,330              | \$8.46              | \$14.76             |
| 43-4171            | Receptionists and Information Clerks   | 2,660          | 2,730          |         | 2.63%             |                 |                             |                      | Short-term on-the-job training   | \$20,330              | \$7.78              | \$14.70             |
| 43-4171            | ·  | 2,000          | 2,730          | 70      | 2.03%             | 40              | 70                          | 110                  | Short-term on-the-job training   | \$22,495              | Φ1.10               | φ12.33              |
| 10 1011            | First-Line Supervisors/Managers of Office and  | 2.050          | 2.050          | 0       | 0.000/            |                 |                             |                      | Morte over a richard in a related a councition   | £44.0E0               | ¢42.20              | <b>COE 74</b>       |
| 43-1011<br>53-7064 | Administrative Support Workers   | 2,650<br>2,560 | 2,650<br>2,600 |         | 0.00%<br>1.56%    |                 |                             |                      | Work experience in a related occupation Short-term on-the-job training   | \$44,858<br>\$20.505  | \$13.28<br>\$6.54   | \$25.71<br>\$11.52  |
|                    | Packers and Packagers, Hand  | -              |                |         |                   |                 |                             |                      | , ,  | ,                     |                     |                     |
| 53-3033            | Truck Drivers, Light or Delivery Services  | 2,470          | 2,530          | 60      | 2.43%             | 30              | 20                          | 50                   | Short-term on-the-job training   | \$22,959              | \$7.66              | \$12.73             |
| E4 0004            | Incompany Trades Control Consider a 1947 : 1   | 0.400          | 0.400          |         | 4.0007            |                 |                             |                      | Madanata tana an tha inh taninin   | #00.070               | <b>***</b>          | <b>646.46</b>       |
| 51-9061            | Inspectors, Testers, Sorters, Samplers, and Weighers   | 2,460          | 2,490          | 30      | 1.22%             | 20              | 50                          | /0                   | Moderate-term on-the-job training  | \$29,072              | \$9.54              | \$16.19             |
| 05 0004            | Elementary School Teachers, Except Special   | 0.440          | 0.400          |         | 0.000/            |                 |                             |                      |  | 0.45.407              |                     |                     |
| 25-2021            | Education  | 2,410          | 2,480          |         | 2.90%             |                 |                             |                      | Bachelor's degree  | \$45,187              |                     |                     |
| 53-7051            | Industrial Truck and Tractor Operators   | 2,220          | 2,230          |         | 0.45%             |                 |                             |                      | Short-term on-the-job training   | \$29,720              | \$10.98             | \$15.94             |
| 25-9041            | Teacher Assistants   | 2,130          | 2,200          |         | 3.29%             |                 |                             |                      | Associate degree   | \$23,256              |                     |                     |
| 13-2011            | Accountants and Auditors   | 2,110          | 2,160          | 50      | 2.37%             | 30              | 40                          | 70                   | Bachelor's degree  | \$54,155              | \$17.93             | \$30.09             |
|                    | Packaging and Filling Machine Operators and  |                | _              |         |                   |                 |                             |                      |  |                       |                     | _                   |
| 51-9111            | Tenders  | 2,120          | 2,090          | -30     | -1.42%            | <5              | 40                          | 40                   | Short-term on-the-job training   | \$24,585              | \$8.09              | \$13.69             |
|                    | First-Line Supervisors/Managers of Retail Sales  |                |                |         |                   |                 |                             |                      |  |                       |                     |                     |
| 41-1011            | Workers  | 2,040          | 2,050          | 10      | 0.49%             | 10              | 30                          | 40                   | Work experience in a related occupation  | \$37,185              | \$10.76             | \$21.44             |
|                    | Secondary School Teachers, Except Special and  |                |                |         |                   |                 |                             |                      |  |                       |                     |                     |
| 25-2031            | Vocational Education   | 2,000          | 2,050          | 50      | 2.50%             | 30              | 50                          | 80                   | Bachelor's degree  | \$44,807              |                     |                     |

Fifty Occupations with the Greatest Employment in 2007

|                 |   | Est   | timated E | mployme | nt <sup>(1)</sup> | F        | nnual Openings              |                      |  | Estima                | ated Salary a       | nd Wages            |
|-----------------|---|-------|-----------|---------|-------------------|----------|-----------------------------|----------------------|--|-----------------------|---------------------|---------------------|
|                 |   |       |           |         |                   |          |                             |                      |  | Avg Ann               | Entry Level         | Experienced         |
| <b>SOC Code</b> | Occupational Title                                  | 2005  | 2007      | Change  | % Change          | New Jobs | Replacements <sup>(2)</sup> | Total <sup>(3)</sup> | Typical Education/Training Path <sup>(4)</sup> | Salary <sup>(5)</sup> | Wage <sup>(6)</sup> | Wage <sup>(7)</sup> |
| 43-5071         | Shipping, Receiving, and Traffic Clerks             | 1,970 | 1,970     |         | 0.00%             | <5       | 40                          |                      | Short-term on-the-job training                 | \$26,906              | \$9.28              | \$14.77             |
| 51-4041         | Machinists  | 1,850 | 1,880     | 30      | 1.62%             | 20       | 40                          | 60                   | Long-term on-the-job training                  | \$35,325              | \$13.19             | \$18.88             |
|                 | Paper Goods Machine Setters, Operators, and         |       |           |         |                   |          |                             |                      |  |                       |                     |                     |
| 51-9196         | Tenders   | 1,860 | 1,800     | -60     | -3.23%            | <5       | 40                          | 40                   | Moderate-term on-the-job training              | \$35,579              | \$12.79             | \$19.27             |
|                 | First-Line Supervisors/Managers of Food Preparation |       |           |         |                   |          |                             |                      |  |                       |                     |                     |
| 35-1012         | and Serving Workers                                 | 1,690 | 1,750     | 60      | 3.55%             | 30       | 40                          | 70                   | Work experience in a related occupation        | \$27,130              | \$8.61              | \$15.26             |
| 35-2021         | Food Preparation Workers                            | 1,690 | 1,750     | 60      | 3.55%             | 30       | 80                          | 110                  | Short-term on-the-job training                 | \$18,757              | \$7.06              | \$10.00             |
| 47-2111         | Electricians  | 1,700 | 1,740     | 40      | 2.35%             | 20       | 30                          | 50                   | Long-term on-the-job training                  | \$45,758              | \$16.91             | \$24.55             |
| 39-9021         | Personal and Home Care Aides                        | 1,620 | 1,730     | 110     | 6.79%             | 60       | 30                          | 90                   | Short-term on-the-job training                 | \$19,567              | \$7.45              | \$10.38             |
| 39-9011         | Child Care Workers                                  | 1,590 | 1,650     | 60      | 3.77%             | 30       | 50                          | 80                   | Short-term on-the-job training                 | \$18,926              | \$6.97              | \$10.16             |
| 51-4121         | Welders, Cutters, Solderers, and Brazers            | 1,620 | 1,640     | 20      | 1.23%             | 10       | 50                          | 60                   | Postsecondary vocational training              | \$33,239              | \$13.79             | \$17.08             |
| 35-2014         | Cooks, Restaurant                                   | 1,570 | 1,620     | 50      | 3.18%             | 30       | 60                          | 90                   | Long-term on-the-job training                  | \$20,112              | \$6.94              | \$11.03             |
| 37-3011         | Landscaping and Groundskeeping Workers              | 1,560 | 1,600     | 40      | 2.56%             | 20       | 30                          | 50                   | Short-term on-the-job training                 | \$20,528              | \$6.56              | \$11.52             |
| 35-9021         | Dishwashers   | 1,500 | 1,540     | 40      | 2.67%             | 20       | 70                          | 90                   | Short-term on-the-job training                 | \$14,579              | \$5.92              | \$7.55              |
| 49-3023         | Automotive Service Technicians and Mechanics        | 1,480 | 1,500     | 20      | 1.35%             | 10       | 40                          | 50                   | Postsecondary vocational training              | \$32,065              | \$10.52             | \$17.87             |
| 47-2061         | Construction Laborers                               | 1,460 | 1,500     | 40      | 2.74%             | 20       | 20                          | 40                   | Moderate-term on-the-job training              | \$30,887              | \$10.38             | \$17.09             |

| Sub-set totals         | 162,610 | 165,380 | 2,770 | 1.70% | 1,620 | 4,490 | 6,110  |
|------------------------|---------|---------|-------|-------|-------|-------|--------|
| Total, all occupations | 311,540 | 316,720 | 5,180 | 1.66% | 2,590 | 7,800 | 10,390 |
| Percent of total       | 52.2%   | 52.2%   | 53.5% |       | 62.5% | 57.6% | 58.8%  |

Please see notes on last page

### Bay Area Wisconsin Projections, 2005-2007 Fifty Occupations with the Most New Jobs

|                    |  | Es             | timated E | mployme | nt <sup>(1)</sup> | l l      | Annual Openings             |                      |  |                       | ated Salary a       |                     |
|--------------------|--|----------------|-----------|---------|-------------------|----------|-----------------------------|----------------------|--|-----------------------|---------------------|---------------------|
|                    |  |                |           |         |                   |          | (0)                         | (2)                  |  |                       |                     | Experienced         |
| SOC Code           | Occupational Title   | 2005           | 2007      | Change  | % Change          | New Jobs | Replacements <sup>(2)</sup> | Total <sup>(3)</sup> | Typical Education/Training Path (4)                          | Salary <sup>(5)</sup> | Wage <sup>(6)</sup> | Wage <sup>(7)</sup> |
| 29-1111            | Registered Nurses  | 5,160          | 5,410     |         | 4.84%             | 130      | 100                         | 230                  | Bachelor's degree (8)  | \$54,415              | \$20.63             | \$28.93             |
| 41-2031            | Retail Salespersons  | 8,380          | 8,550     | 170     | 2.03%             | 90       | 340                         | 430                  | Short-term on-the-job training                               | \$24,102              | \$7.07              | \$13.85             |
|                    | Combined Food Preparation and Serving Workers,   |                |           |         |                   |          |                             |                      |  |                       |                     |                     |
| 35-3021            | Including Fast Food  | 5,670          | 5,850     | 180     | 3.17%             | 90       | 310                         | 400                  | Short-term on-the-job training                               | \$16,002              | \$5.95              | \$8.57              |
| 35-3031            | Waiters and Waitresses   | 5,570          | 5,740     | 170     | 3.05%             | 90       | 330                         | 420                  | Short-term on-the-job training                               | \$15,403              | \$5.91              | \$8.16              |
| 53-3032            | Truck Drivers, Heavy and Tractor-Trailer   | 7,440          | 7,600     | 160     | 2.15%             | 80       | 110                         | 190                  | Moderate-term on-the-job training                            | \$38,719              | \$12.67             | \$21.59             |
|                    | Janitors and Cleaners, Except Maids and  |                |           |         |                   |          |                             |                      |  |                       |                     |                     |
| 37-2011            | Housekeeping Cleaners  | 5,340          | 5,490     |         | 2.81%             |          |                             | 180                  | Short-term on-the-job training                               | \$20,763              | \$7.00              |                     |
| 43-4051            | Customer Service Representatives   | 4,730          | 4,850     | 120     | 2.54%             | 60       | 70                          | 130                  | Moderate-term on-the-job training                            | \$28,870              | \$10.42             | \$15.61             |
| 47-2031            | Carpenters   | 2,990          | 3,100     | 110     | 3.68%             | 60       | 40                          |                      | Long-term on-the-job training                                | \$34,637              | \$11.79             | \$19.09             |
| 39-9021            | Personal and Home Care Aides   | 1,620          | 1,730     | 110     | 6.79%             | 60       | 30                          | 90                   | Short-term on-the-job training                               | \$19,567              | \$7.45              | \$10.38             |
| 51-2092            | Team Assemblers  | 5,690          | 5,790     | 100     | 1.76%             | 50       | 150                         | 200                  | Moderate-term on-the-job training                            | \$24,768              | \$8.83              | \$13.45             |
|                    | Sales Representatives, Wholesale and<br>Manufacturing, Except Technical and Scientific |                |           |         |                   |          |                             |                      |  |                       |                     |                     |
| 41-4012            | Products   | 3,540          | 3,630     | 90      | 2.54%             | 50       | 90                          | 140                  | Moderate-term on-the-job training                            | \$60,889              | \$15.56             | \$36.13             |
| 31-1011            | Home Health Aides  | 1,150          | 1,240     | 90      | 7.83%             | 50       | 10                          | 60                   | Short-term on-the-job training                               | \$19,713              | \$7.68              | \$10.37             |
| 37-2012            | Maids and Housekeeping Cleaners  | 3,130          | 3,210     | 80      | 2.56%             | 40       | 70                          | 110                  | Short-term on-the-job training                               | \$18,119              | \$6.84              | \$9.65              |
| 11-1021            | General and Operations Managers  | 3,110          | 3,180     | 70      | 2.25%             | 40       | 50                          | 90                   | Bachelor's or higher degree, plus work exp                   | \$96,278              | \$23.33             | \$57.77             |
| 35-3011            | Bartenders   | 2,860          | 2,930     | 70      | 2.45%             | 40       | 110                         |                      | Short-term on-the-job training                               | \$16,877              | \$6.78              | \$8.78              |
| 43-4171            | Receptionists and Information Clerks   | 2,660          | 2,730     | 70      | 2.63%             | 40       | 70                          | 110                  | Short-term on-the-job training                               | \$22,495              | \$7.78              | \$12.33             |
|                    | Elementary School Teachers, Except Special   | ,              |           |         |                   |          |                             |                      | , 0  |                       |                     |                     |
| 25-2021            | Education  | 2,410          | 2,480     | 70      | 2.90%             | 40       | 50                          | 90                   | Bachelor's degree  | \$45,187              |                     |                     |
| 25-9041            | Teacher Assistants   | 2,130          | 2,200     | 70      | 3.29%             | 40       |                             |                      | Associate degree   | \$23,256              |                     |                     |
| 31-1012            | Nursing Aides, Orderlies, and Attendants   | 4,320          | 4,380     |         | 1.39%             |          | 50                          |                      | Postsecondary vocational training                            | \$23,450              | \$9.48              | \$12.17             |
| 49-9042            | Maintenance and Repair Workers, General  | 3,310          | 3,370     |         | 1.81%             |          |                             |                      | Long-term on-the-job training                                | \$34,117              |                     |                     |
| 53-3033            | Truck Drivers, Light or Delivery Services  | 2,470          | 2,530     | 60      | 2.43%             | 30       | 20                          |                      | Short-term on-the-job training                               | \$22,959              | \$7.66              | \$12.73             |
| 13-2011            | Accountants and Auditors   | 2,110          | 2,160     |         | 2.37%             |          |                             |                      | Bachelor's degree  | \$54,155              |                     |                     |
|                    | Secondary School Teachers, Except Special and  | ,              |           |         |                   |          |                             |                      |  |                       |                     |                     |
| 25-2031            | Vocational Education   | 2,000          | 2,050     | 50      | 2.50%             | 30       | 50                          | 80                   | Bachelor's degree  | \$44,807              |                     |                     |
|                    | First-Line Supervisors/Managers of Food Preparation                                    |                |           |         |                   |          |                             |                      |  |                       |                     |                     |
| 35-1012            | and Serving Workers  | 1,690          | 1,750     | 60      | 3.55%             | 30       | 40                          | 70                   | Work experience in a related occupation                      | \$27,130              | \$8.61              | \$15.26             |
| 35-2021            | Food Preparation Workers   | 1,690          | 1,750     |         | 3.55%             |          |                             |                      | Short-term on-the-job training                               | \$18,757              |                     |                     |
| 39-9011            | Child Care Workers   | 1,590          | 1,650     |         | 3.77%             | 30       | 50                          |                      | Short-term on-the-job training                               | \$18,926              | \$6.97              | \$10.16             |
| 35-2014            | Cooks, Restaurant  | 1,570          | 1,620     | 50      | 3.18%             | 30       | 60                          |                      | Long-term on-the-job training                                | \$20,112              | \$6.94              | \$11.03             |
| 31-9092            | Medical Assistants   | 630            | 680       |         | 7.94%             |          | 10                          |                      | Moderate-term on-the-job training                            | \$26,903              |                     |                     |
| 43-9061            | Office Clerks, General   | 5,030          | 5,060     | 30      | 0.60%             | 20       | 110                         | 130                  | Short-term on-the-job training                               | \$23,253              | \$7.95              | \$12.79             |
|                    |  |                |           |         |                   |          |                             |                      |  |                       |                     |                     |
| 43-6011            | Executive Secretaries and Administrative Assistants                                    | 3,300          | 3,340     | 40      | 1.21%             | 20       | 60                          | 80                   | Moderate-term on-the-job training                            | \$33,461              | \$11.97             | \$18.14             |
|                    | First-Line Supervisors/Managers of Production and                                      |                |           |         |                   |          |                             |                      | , ,  |                       |                     |                     |
| 51-1011            | Operating Workers  | 3,100          | 3,130     | 30      | 0.97%             | 20       | 60                          | 80                   | Work experience in a related occupation                      | \$49,940              | \$16.04             | \$27.99             |
| 53-7064            | Packers and Packagers, Hand  | 2,560          | 2,600     |         | 1.56%             | 20       |                             |                      | Short-term on-the-job training                               | \$20,505              | \$6.54              | \$11.52             |
| 51-9061            | Inspectors, Testers, Sorters, Samplers, and Weighers                                   | 2,460          | 2,490     | 30      | 1.22%             | 20       | 50                          | 70                   | Moderate-term on-the-job training                            | \$29,072              | \$9.54              | \$16.19             |
| 51-9061            | Machinists   | 1,850          | 1,880     |         | 1.62%             |          |                             |                      | Long-term on-the-job training                                | \$35,325              |                     |                     |
| 47-2111            | Electricians   | 1,700          | 1,740     |         | 2.35%             |          |                             |                      | Long-term on-the-job training  Long-term on-the-job training | \$45,758              |                     |                     |
| 37-3011            | Landscaping and Groundskeeping Workers   | 1,760          | 1,600     |         | 2.56%             |          |                             |                      | Short-term on-the-job training                               | \$20,528              |                     |                     |
| 35-9021            | Dishwashers  | 1,500          | 1,540     |         | 2.56%             |          |                             |                      | Short-term on-the-job training                               | \$20,528              |                     |                     |
|                    |  | -              | 1,540     |         | 2.74%             |          |                             |                      | Moderate-term on-the-job training                            |                       |                     |                     |
| 47-2061<br>47-2152 | Construction Laborers  | 1,460<br>1,220 | 1,250     |         | 2.74%             |          |                             |                      | , ,  | \$30,887              |                     |                     |
| 35-2011            | Plumbers, Pipefitters, and Steamfitters Cooks, Fast Food                               | 1,220          | 1,250     |         | 3.48%             |          |                             |                      | Long-term on-the-job training Short-term on-the-job training | \$45,461<br>\$15,961  |                     |                     |

Bay Area Wisconsin Projections, 2005-2007 Fifty Occupations with the Most New Jobs

|              |   | Estimated Employment <sup>(1)</sup> |           |             |              | ı        | Annual Openings             |                      |  | Estimated Salary and Wages |                     |                     |
|--------------|---|-------------------------------------|-----------|-------------|--------------|----------|-----------------------------|----------------------|--|----------------------------|---------------------|---------------------|
|              |   |                                     |           |             |              |          |                             |                      |  | Avg Ann                    | Entry Level         | Experienced         |
| SOC Code     | Occupational Title  | 2005                                | 2007      | Change      | % Change     | New Jobs | Replacements <sup>(2)</sup> | Total <sup>(3)</sup> | Typical Education/Training Path <sup>(4)</sup> | Salary <sup>(5)</sup>      | Wage <sup>(6)</sup> | Wage <sup>(7)</sup> |
| 39-5012      | Hairdressers, Hairstylists, and Cosmetologists                | 1,060                               | 1,100     | 40          | 3.77%        | 20       | 20                          | 40                   | Postsecondary vocational training              | \$21,474                   | \$7.60              | \$11.68             |
|              | First-Line Supervisors/Managers of Construction               |                                     |           |             |              |          |                             |                      |  |                            |                     |                     |
| 47-1011      | Trades and Extraction Workers                                 | 1,030                               | 1,070     | 40          | 3.88%        | 20       | 20                          | 40                   | Work experience in a related occupation        | \$57,752                   | \$18.79             | \$32.25             |
|              | Dining Room and Cafeteria Attendants and Bartender            |                                     |           |             |              |          |                             |                      |  |                            |                     |                     |
| 35-9011      | Helpers   | 1,020                               | 1,050     | 30          | 2.94%        | 20       | 50                          | 70                   | Short-term on-the-job training                 | \$14,442                   | \$5.92              | \$7.46              |
| 53-3022      | Bus Drivers, School   | 990                                 | 1,020     | 30          | 3.03%        | 20       | 20                          | 40                   | Short-term on-the-job training                 | \$24,699                   | \$9.30              | \$13.16             |
| 33-2011      | Fire Fighters   | 960                                 | 990       | 30          | 3.13%        | 20       | 30                          | 50                   | 0 Long-term on-the-job training                | \$28,371                   | \$7.35              | \$16.78             |
| 15-1051      | Computer Systems Analysts                                     | 920                                 | 960       | 40          | 4.35%        | 20       | 10                          | 30                   | D Bachelor's degree                            | \$58,824                   | \$19.40             | \$32.72             |
| 29-2041      | Emergency Medical Technicians and Paramedics                  | 920                                 | 950       | 30          | 3.26%        | 20       | 10                          | 30                   | D Postsecondary vocational training            | \$26,348                   | \$9.01              | \$14.49             |
| 25-2011      | Preschool Teachers, Except Special Education                  | 840                                 | 880       | 40          | 4.76%        | 20       | 10                          | 30                   | D Bachelor's degree                            | \$26,390                   | \$8.02              | \$15.02             |
|              | Operating Engineers and Other Construction                    |                                     |           |             |              |          |                             |                      |  |                            |                     |                     |
| 47-2073      | Equipment Operators   | 820                                 | 850       | 30          | 3.66%        | 20       | 20                          | 40                   | 0 Moderate-term on-the-job training            | \$43,536                   | \$15.17             | \$23.81             |
| Also include | d in this list but not shown to protect the confidentiality o | f employer                          | s are the | following o | occupations: |          |                             |                      |  |                            |                     |                     |
| 51-3023      | Slaughterers and Meat Packers                                 | *                                   | *         | *           | *            | 20       | 20                          | 40                   | 0 Moderate-term on-the-job training            |                            |                     |                     |

| Sub-set totals         | 131,390 | 134,850 | 3,460 | 2.63% | 1,870 | 3,340 | 5,210  |
|------------------------|---------|---------|-------|-------|-------|-------|--------|
| Total, all occupations | 311,540 | 316,720 | 5,180 | 1.66% | 2,590 | 7,800 | 10,390 |
| Percent of total       | 42.2%   | 42.6%   | 66.8% |       | 72.2% | 42.8% | 50.1%  |

Please see notes on last page

Bay Area Projections, 2005-2007 Page 10 of 13

### Bay Area Projections, 2005-2007

Fifty Occupations With the Most Openings

|                 |   | Estimated Employment <sup>(1)</sup> |       |        |          | Annual Openings |                             |                      |   | Estimated Salary a                      |                     | nd Wages            |
|-----------------|---|-------------------------------------|-------|--------|----------|-----------------|-----------------------------|----------------------|---|---|---------------------|---------------------|
|                 |   |                                     |       |        |          |                 |                             |                      |   | Avg Ann                                 | Entry Level         |                     |
| <b>SOC Code</b> | Occupational Title                                  | 2005                                | 2007  | Change | % Change | New Jobs        | Replacements <sup>(2)</sup> | Total <sup>(3)</sup> | Typical Education/Training Path <sup>(4)</sup>  | Salary <sup>(5)</sup>                   | Wage <sup>(6)</sup> | Wage <sup>(7)</sup> |
| 41-2011         | Cashiers  | 7,440                               | 7,410 |        | -0.40%   |                 |                             |                      | Short-term on-the-job training  | \$16,656                                | \$6.37              | \$8.83              |
| 41-2031         | Retail Salespersons                                 | 8,380                               | 8,550 | 170    | 2.03%    | 90              | 340                         | 430                  | Short-term on-the-job training  | \$24,102                                | \$7.07              | \$13.85             |
| 35-3031         | Waiters and Waitresses                              | 5,570                               | 5,740 | 170    | 3.05%    | 90              | 330                         | 420                  | Short-term on-the-job training  | \$15,403                                | \$5.91              | \$8.16              |
|                 | Combined Food Preparation and Serving Workers,      |                                     |       |        |          |                 |                             |                      | , ,   |   |                     |                     |
| 35-3021         | Including Fast Food                                 | 5,670                               | 5,850 | 180    | 3.17%    | 90              | 310                         | 400                  | Short-term on-the-job training  | \$16,002                                | \$5.95              | \$8.57              |
|                 | Laborers and Freight, Stock, and Material Movers,   |                                     |       |        |          |                 |                             |                      | , ,   |   |                     | <u> </u>            |
| 53-7062         | Hand  | 6,170                               | 6,190 | 20     | 0.32%    | 10              | 230                         | 240                  | Short-term on-the-job training  | \$23,620                                | \$7.53              | \$13.27             |
| 29-1111         | Registered Nurses                                   | 5,160                               | 5,410 | 250    | 4.84%    | 130             | 100                         | 230                  | Bachelor's degree <sup>(8)</sup>  | \$54,415                                | \$20.63             | \$28.93             |
| 51-2092         | Team Assemblers                                     | 5,690                               | 5,790 | 100    | 1.76%    | 50              |                             |                      | Moderate-term on-the-job training   | \$24,768                                |                     |                     |
| 53-3032         | Truck Drivers, Heavy and Tractor-Trailer            | 7,440                               | 7,600 | 160    | 2.15%    |                 |                             |                      | Moderate-term on-the-job training   | \$38,719                                |                     |                     |
|                 | Janitors and Cleaners, Except Maids and             | .,                                  | .,    |        |          |                 |                             |                      | incomment and journameng  | 700,110                                 | 7.2.01              | 7-110               |
| 37-2011         | Housekeeping Cleaners                               | 5,340                               | 5,490 | 150    | 2.81%    | 80              | 100                         | 180                  | Short-term on-the-job training  | \$20,763                                | \$7.00              | \$11.47             |
| 43-5081         | Stock Clerks and Order Fillers                      | 3,500                               | 3,430 | -70    | -2.00%   |                 |                             |                      | Short-term on-the-job training  | \$22,998                                |                     |                     |
| 35-3011         | Bartenders  | 2,860                               | 2,930 | 70     | 2.45%    |                 |                             |                      | Short-term on-the-job training  | \$16,877                                | -                   |                     |
| 00 00           | Sales Representatives, Wholesale and                | 2,000                               | _,000 |        | 2        |                 |                             |                      | Chart term on the jee training  | <b>\$10,011</b>                         | ψο ο                | <b>\$0.1.</b>       |
|                 | Manufacturing, Except Technical and Scientific      |                                     |       |        |          |                 |                             |                      |   |   |                     |                     |
| 41-4012         | Products  | 3,540                               | 3,630 | 90     | 2.54%    | 50              | 90                          | 140                  | Moderate-term on-the-job training   | \$60,889                                | \$15.56             | \$36.13             |
| 43-4051         | Customer Service Representatives                    | 4,730                               | 4,850 | 120    | 2.54%    |                 |                             |                      | Moderate-term on-the-job training   | \$28,870                                |                     |                     |
| 43-9061         | Office Clerks, General                              | 5,030                               | 5,060 | 30     | 0.60%    |                 |                             |                      | Short-term on-the-job training  | \$23,253                                |                     |                     |
| 37-2012         | Maids and Housekeeping Cleaners                     | 3,130                               | 3,210 | 80     | 2.56%    | 40              |                             |                      | Short-term on-the-job training  | \$18,119                                |                     |                     |
| 43-4171         | Receptionists and Information Clerks                | 2,660                               | 2,730 | 70     | 2.63%    |                 |                             |                      | Short-term on-the-job training  | \$22,495                                |                     |                     |
| 35-2021         | Food Preparation Workers                            | 1,690                               | 1,750 | 60     | 3.55%    |                 |                             |                      | Short-term on-the-job training  | \$18,757                                |                     |                     |
| 47-2031         | Carpenters  | 2,990                               | 3,100 | 110    | 3.68%    |                 |                             |                      | Long-term on-the-job training   | \$34,637                                |                     |                     |
| 39-9021         | Personal and Home Care Aides                        | 1,620                               | 1,730 | 110    | 6.79%    |                 |                             |                      | Short-term on-the-job training  | \$19,567                                |                     |                     |
| 11-1021         | General and Operations Managers                     | 3,110                               | 3,180 | 70     | 2.25%    |                 |                             |                      | Bachelor's or higher degree, plus work exp  | \$96,278                                |                     |                     |
|                 | Elementary School Teachers, Except Special          | -, -                                | -,    |        |          |                 |                             |                      | 3 2 2 3 2 4 5   | ,,,,,                                   |                     |                     |
| 25-2021         | Education   | 2,410                               | 2,480 | 70     | 2.90%    | 40              | 50                          | 90                   | Bachelor's degree   | \$45,187                                | •                   |                     |
| 49-9042         | Maintenance and Repair Workers, General             | 3,310                               | 3,370 | 60     | 1.81%    | 30              |                             |                      | Long-term on-the-job training   | \$34,117                                |                     | \$18.81             |
| 35-2014         | Cooks, Restaurant                                   | 1,570                               | 1,620 | 50     | 3.18%    | 30              | 60                          |                      | Long-term on-the-job training   | \$20,112                                |                     | \$11.03             |
| 35-9021         | Dishwashers   | 1,500                               | 1,540 | 40     | 2.67%    | 20              |                             |                      | Short-term on-the-job training  | \$14,579                                | \$5.92              |                     |
| 43-3031         | Bookkeeping, Accounting, and Auditing Clerks        | 4,690                               | 4,700 | 10     | 0.21%    | 10              |                             |                      | Moderate-term on-the-job training   | \$28,040                                |                     |                     |
| 51-9198         | HelpersProduction Workers                           | 2,850                               | 2,860 | 10     | 0.35%    | 10              | 80                          | 90                   | Short-term on-the-job training  | \$26,330                                | \$8.46              | \$14.76             |
| 25-9041         | Teacher Assistants                                  | 2,130                               | 2,200 | 70     | 3.29%    | 40              | 40                          |                      | Associate degree  | \$23,256                                | 3                   |                     |
| 31-1012         | Nursing Aides, Orderlies, and Attendants            | 4,320                               | 4,380 | 60     | 1.39%    | 30              | 50                          |                      | Postsecondary vocational training   | \$23,450                                | \$9.48              | \$12.17             |
|                 | Secondary School Teachers, Except Special and       |                                     |       |        |          |                 |                             |                      | , ,   |   |                     |                     |
| 25-2031         | Vocational Education                                | 2,000                               | 2,050 | 50     | 2.50%    | 30              | 50                          | 80                   | Bachelor's degree   | \$44,807                                | •                   |                     |
| 39-9011         | Child Care Workers                                  | 1,590                               | 1,650 | 60     | 3.77%    | 30              |                             |                      | Short-term on-the-job training  | \$18,926                                |                     | \$10.16             |
|                 |   | ,,,,,,                              | ,     |        |          |                 |                             |                      | ,   | 1 -7.                                   | , , ,               |                     |
| 43-6011         | Executive Secretaries and Administrative Assistants | 3,300                               | 3,340 | 40     | 1.21%    | 20              | 60                          | 80                   | Moderate-term on-the-job training   | \$33,461                                | \$11.97             | \$18.14             |
|                 | First-Line Supervisors/Managers of Production and   | -,                                  | -,    |        |          |                 |                             |                      | , and the same of | ,,,,,                                   | 1                   |                     |
| 51-1011         | Operating Workers                                   | 3,100                               | 3,130 | 30     | 0.97%    | 20              | 60                          | 80                   | Work experience in a related occupation   | \$49,940                                | \$16.04             | \$27.99             |
|                 | Counter Attendants, Cafeteria, Food Concession, and | -,                                  | - ,   |        |          |                 |                             |                      |   | , ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | 1                   |                     |
| 35-3022         | Coffee Shop   | 670                                 | 690   | 20     | 2.99%    | 10              | 70                          | 80                   | Short-term on-the-job training  | \$15,772                                | \$6.33              | \$8.21              |
| <del>-</del>    | -1  |                                     |       |        | 70       |                 |                             |                      |   | 7.2,2                                   | 1 2.00              | 1 75.2              |
| 43-6014         | Secretaries, Except Legal, Medical, and Executive   | 4,300                               | 4,250 | -50    | -1.16%   | <5              | 80                          | 80                   | Moderate-term on-the-job training   | \$26,841                                | \$9.82              | \$14.45             |
| 43-3071         | Tellers   | 1,440                               | 1,440 | 0      | 0.00%    |                 |                             |                      | Short-term on-the-job training  | \$21,329                                |                     |                     |
| 13-2011         | Accountants and Auditors                            | 2,110                               | 2,160 | 50     | 2.37%    |                 |                             |                      | Bachelor's degree   | \$54,155                                |                     |                     |
|                 | First-Line Supervisors/Managers of Food Preparation |                                     | , 11  |        |          |                 |                             |                      |   | 7.5 7.50                                |                     | 1.000               |
| 35-1012         | and Serving Workers                                 | 1,690                               | 1,750 | 60     | 3.55%    | 30              | 40                          | 70                   | Work experience in a related occupation   | \$27,130                                | \$8.61              | \$15.20             |
| 53-7064         | Packers and Packagers, Hand                         | 2,560                               | 2,600 | 40     | 1.56%    |                 |                             |                      | Short-term on-the-job training  | \$20,505                                |                     |                     |

Bay Area Projections, 2005-2007 Page 11 of 13

Bay Area Projections, 2005-2007

Fifty Occupations With the Most Openings

|          |  |       |       | mployme | ent <sup>(1)</sup> | -        | Annual Openings  |                      |  | Estimated Salary and Wages       |                                    |                                    |
|----------|--|-------|-------|---------|--------------------|----------|------------------|----------------------|--|----------------------------------|------------------------------------|------------------------------------|
| SOC Code | Occupational Title                                   | 2005  | 2007  | Change  | % Change           | New John | Renlacements (2) | Total <sup>(3)</sup> | Typical Education/Training Path <sup>(4)</sup> | Avg Ann<br>Salary <sup>(5)</sup> | Entry Level<br>Wage <sup>(6)</sup> | Experienced<br>Wage <sup>(7)</sup> |
| 300 Code | Occupational Title                                   | 2005  | 2007  | Change  | 76 Change          | New Jobs | Replacements     | Total                | Typical Education/Training Fath                | Jaiary                           | wage                               | wage                               |
| 51-9061  | Inspectors, Testers, Sorters, Samplers, and Weighers | 2,460 | 2,490 | 30      | 1.22%              | 20       | 50               | 70                   | Moderate-term on-the-job training              | \$29,072                         | \$9.54                             | \$16.19                            |
| 35-2011  | Cooks, Fast Food                                     | 1,150 | 1,190 | 40      | 3.48%              | 20       | 50               | 70                   | Short-term on-the-job training                 | \$15,961                         | \$6.42                             | \$8.30                             |
|          | Dining Room and Cafeteria Attendants and Bartender   |       |       |         |                    |          |                  |                      |  |                                  |                                    |                                    |
| 35-9011  | Helpers  | 1,020 | 1,050 | 30      | 2.94%              | 20       | 50               | 70                   | Short-term on-the-job training                 | \$14,442                         | \$5.92                             | \$7.46                             |
| 31-1011  | Home Health Aides                                    | 1,150 | 1,240 | 90      | 7.83%              | 50       | 10               | 60                   | Short-term on-the-job training                 | \$19,713                         | \$7.68                             | \$10.37                            |
| 51-4041  | Machinists   | 1,850 | 1,880 | 30      | 1.62%              | 20       | 40               | 60                   | Long-term on-the-job training                  | \$35,325                         | \$13.19                            | \$18.88                            |
| 41-2021  | Counter and Rental Clerks                            | 790   | 820   | 30      | 3.80%              | 20       | 40               | 60                   | Short-term on-the-job training                 | \$18,617                         | \$5.99                             | \$10.43                            |
| 43-4081  | Hotel, Motel, and Resort Desk Clerks                 | 700   | 730   | 30      | 4.29%              | 20       | 40               | 60                   | Short-term on-the-job training                 | \$18,702                         | \$7.04                             | \$9.97                             |
| 51-4121  | Welders, Cutters, Solderers, and Brazers             | 1,620 | 1,640 | 20      | 1.23%              | 10       | 50               | 60                   | Postsecondary vocational training              | \$33,239                         | \$13.79                            | \$17.08                            |
| 53-3033  | Truck Drivers, Light or Delivery Services            | 2,470 | 2,530 | 60      | 2.43%              | 30       | 20               | 50                   | Short-term on-the-job training                 | \$22,959                         | \$7.66                             | \$12.73                            |
| 47-2111  | Electricians   | 1,700 | 1,740 | 40      | 2.35%              | 20       | 30               | 50                   | Long-term on-the-job training                  | \$45,758                         | \$16.91                            | \$24.55                            |
| 37-3011  | Landscaping and Groundskeeping Workers               | 1,560 | 1,600 | 40      | 2.56%              | 20       | 30               | 50                   | Short-term on-the-job training                 | \$20,528                         | \$6.56                             | \$11.52                            |
| 47-2152  | Plumbers, Pipefitters, and Steamfitters              | 1,220 | 1,250 | 30      | 2.46%              | 20       | 30               | 50                   | Long-term on-the-job training                  | \$45,461                         | \$15.91                            | \$24.83                            |

| Sub-set totals         | 154,950 | 158,000 | 3,050 | 1.97% | 1,730 | 4,560 | 6,290  |
|------------------------|---------|---------|-------|-------|-------|-------|--------|
| Total, all occupations | 311,540 | 316,720 | 5,180 | 1.66% | 2,590 | 7,800 | 10,390 |
| Percent of total       | 49.7%   | 49.9%   | 58.9% |       | 66.8% | 58.5% | 60.5%  |

Please see notes on last page

Bay Area Projections, 2005-2007 Page 12 of 13

#### **Notes**

- (1) **Employment** is rounded to the nearest ten, with employment less than five rounded to zero. Totals may not add due to rounding. Employment is a count of jobs rather than people, and includes all part- and full-time nonfarm jobs. Employment does not include jobs among self-employed and unpaid family workers.
- (2) Replacements are an estimate of the number of job openings expected because people have permanently left a given occupation. Permanent exits occur if someone dies, retires, or otherwise leaves the labor force. Permanent exits also include openings resulting from someone permanently changing occupations. For example, a person leaves their job as a cashier and becomes a truck driver. Openings resulting from people changing employers, but staying in the same occupation are not included.
- (3) **Total openings** are the sum of new jobs and replacements.
- (4) **Typical Education and Training Path** gives a general indication of the education or training typically needed in the occupation. There may be other pathways into the occupation, as well as additional educational, training, or licensing requirements.

**Short-Term On-the-Job Training:** These occupations require no more than one month of on-the-job training and the training usually happens at the workplace.

**Moderate-Term On-the-Job Training:** Training for these occupations usually occurs at the workplace and lasts from one to twelve months.

**Long-Term On-the-Job Training:** These occupations require more than one year of on-the-job training, or combined work experience and classroom instruction.

Work Experience in Related Occupation: Occupations in this category require skills and experience gained in other jobs.

**Postsecondary Vocational Training:** These formal training programs last from a few weeks to more than a year, and are offered at vocational or technical schools.

Associate Degree: This degree requires two years of full-time academic work beyond high school.

Bachelor's Degree: This degree requires four or five years of full-time academic work at a college or university.

Master's Degree: This degree requires one to two years of full-time study beyond a bachelor's degree.

Doctoral Degree: This degree usually requires at least three years of full-time study beyond a bachelor's degree.

First Professional Degree: These degrees typically require at least two years of full-time study beyond a bachelor's degree.

**Bachelor's or higher degree, plus work experience:** These occupations require a bachelor's or higher degree, in addition to work experience in a related non-managerial position.

- (5) **Average Annual Salary:** An occupation's average hourly wage is calculated by summing the wages of all employees in a given occupation and then dividing by the total number of employees in that occupation. In most cases, the annual average salary is equal to the average hourly wage multiplied by 2,080.
- (6) Entry Level Wage is the average of the lower third of wages.
- (7) **Experienced Wage** is the average of the upper two-thirds of wages.
- (8) Either a bachelor's or an associate degree are accepted in this occupations. It depends on the specifics of the position and the employer.

Information is derived using 2005 CES (3/05 benchmark), 2005 QCEW, and 2005 OES data. Unpublished data from the US Bureau of Labor Statistics and the US Census Bureau is also used.

To the extent possible, the projections take into account anticipated changes in Wisconsin's economy during 2006 and 2007. It is important to note that unanticipated events may affect the accuracy of the projections.

Source: Office of Economic Advisors, Wisconsin Department of Workforce Development August 2006

#### **Projections Methodology:**

Emily Camfield (608) 267-9607 emily.camfield@dwd.state.wi.us

#### **Local Economist:**

Eric Grosso (608) 266-7034 eric.grosso@dwd.state.wi.us